

Meter Data Management Systems & Complex Billing

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New Industry Landscape

Load History

- Economic, technology and a housing boom creates load growth
- Peak load growing much faster than base load
- Japan's Nuclear Disaster, Lack of Spent Fuel Storage
 - Change in energy strategy away from nuclear base load

Traditional Base Load Generation

- Environmental and social standing of coal and nuclear generation gives way to peak delivering generation (Peaker
- Existing utility owned hydro generation is no longer considered renewable in the US

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New Industry Landscape

Regulatory Aspect

- PURPA
- Energy Policy Acts
- Focus on Renewable Energy Incentives
 - Electric Vehicles, Renewable Energy Technologies

Market Aspect

- Prominent companies going "All Green"
- Net-Meter and Distributed Generation Programs
 - · Annual distribution to other accounts or carryover



New Industry Landscape

» Impacts of Renewable Energy

- Renewable generation like solar and wind are dramatically variable
- Market volatility Price volatility Supply exceeding demand Negative power price
- Some markets experience a shift in peak load due to residential solar and other green sources
- Formation of regional Energy Imbalance Markets EIM (5 minute data)
- Potential for battery storage



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New Industry Landscape

» Flexible Recovery

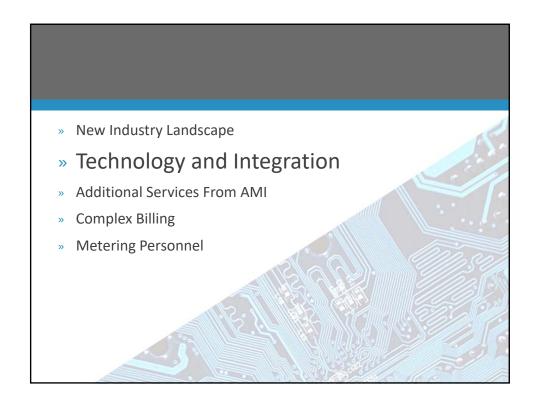
- Time Variant Pricing
 - Dynamic TOU Variable periods based on energy needs
- Time Variant Payments
 - PURPA On/Off Peak Values with shorter term contracts from 20 years to 2 years
 - Net-Metering TOU

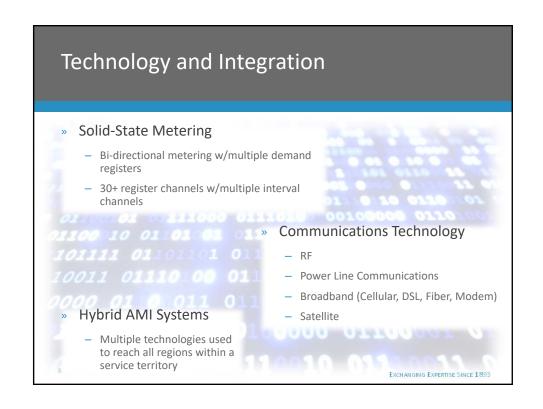
» Demand Side Management

- Direct load control
- Indirect load control from Aggregators

» Energy Imbalance Market

Resource scheduling in the market allows optimal allocation of renewable resources





Technology and Integration

- » Meter Data Management Systems (MDM)
 - Data Volume
 - Validation Estimation & Editing
 - Dynamic Time-Variant-Pricing
 - Data Analytics
- » Data Warehousing
 - Analytics
 - · Revenue Protection
 - · Rate Analysis
 - · Customer Data Presentment
 - Unbilled Revenue
 - · Electrical System Model
 - Monitor Schedule/SCADA/Meter Data

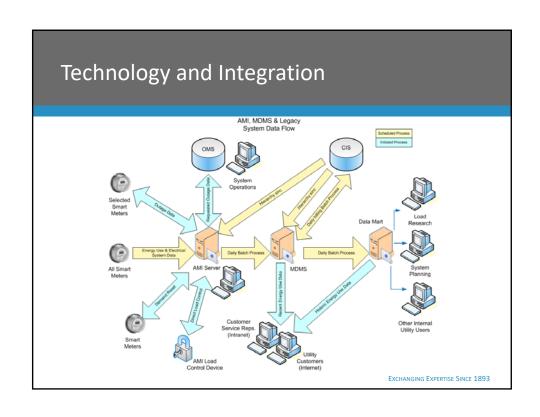


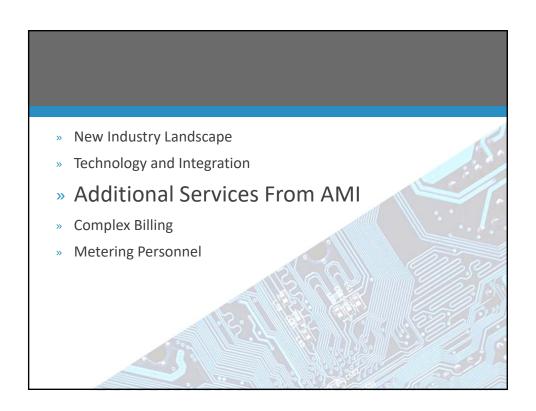
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Technology and Integration

- » Customer Information Systems
 - Complex Billing
 - Support dynamic rate options
 - Support rate flexibility and analysis
 - Aggregation across multiple accounts (credits and debits)
- » Energy Management Systems EMS
 - Regional Energy Markets
 - Schedule/SCADA/Metering







Additional Services From AMI

- » Direct Load Control
 - Entire Service Point
 - Specific Appliance
- » Electrical System Data
 - Timestamped Volt/VAR Information
 - Transformer Loading
 - Forecasting Based on Historical Data
- » Predictive Analytics
 - Automatic Order Generation

- » Distributed Generation
 - Load Profiling
 - Rate Making/Modeling
 - Voltage/Current Data
- » Outage Management
 - Outage Detection
 - Restoration Confirmation
 - Planning for Scheduled Maintenance

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Additional Services From AMI

- » Remote Service Connect/Disconnect
 - Payment Delinquency (CFNP Process)
 - Soft Disconnect Options
 - Energy use, time, or current limiting
 - · Disconnect schedule that is reliable and expected
 - · Options for reconnect arming
 - Customer Requested
 - Faster service completions with more accurate billing reads
- » Energy Prepay w/Auto Disconnect
 - Mobile apps for instant payment and monitoring
 - Eliminates outstanding balances



Additional Services From AMI

- » Customer Data Presentment
 - Customers want options
- » Online Rate Calculators
 - Predict multiple rate scenarios from historical data
- » Other Customer Engagement Opportunities
 - Mobile apps for monitoring and management
 - Energy use and pricing alerts
 - Third party info sharing
 - Information on available programs tailored to the customer





Complex Billing

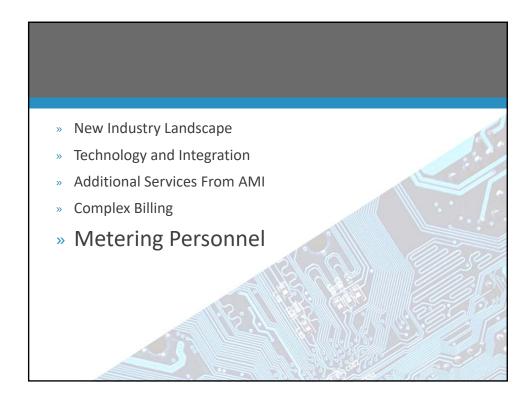
- » Energy Cost Volatility
 - Energy and delivery cost separation
 - Demand/facilities charges with time-variant rates on both consumption and generation
- » Generation priced to reflect the value of when it is delivered.
- » Dynamic rate changes within billing periods
 - Aggregation
 - Like and unlike rates i.e. community net, feed in tariffs
 - Net rate credit carryover
 - Buy-All, Sell-All

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Complex Billing

- » Based On Time-Variant Data
 - 60 Minute Mass Market
 - 5-15 Minute Large Commercial, Industrial
 - 1-5 Minute EIM, Interconnection Points, Generation
- » Bidirectional Metering
 - Net Register and Interval
 - Single Meter w/2 Channels Delivered and Received
 - 2 Meter Installations
 - Preserve Demand
 - · Capture both directions on the generation circuit





The days of cleaning mechanical registers and calibrating discs are over

- » Reduction in Periodic and Statistical Sample testing
 - Technology advancement forces early retirements
- » Shift from field site validation to data site validation
- » Complex metering Installation, programming, and Validation
 - Net, Cogeneration, Distributed Generation
- » Backhaul Metering Component Troubleshooting
 - Communications meter and supporting devices
 - Synchronization and interface to backhaul systems
- » Workforce Management Systems
 - Immediate order acknowledgement and completion
- » Process and Data Management
 - Act as the eyes in the field with respects to cross-platform troubleshooting
 - Work with other departments about the meaning of meter data

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