Welcome to WE’s Annual Buyers Guide.
This section runs once a year and is offered exclusively to WEI service company members. The guide features a range of product and service listings organized by category. To be included in next year’s guide, please contact Mike Holley, publisher, Apogee Media Group: mike.holley@amgonline-us.com.

WEI and WE do not recommend or endorse any listed service provider over another. Service providers are responsible for updating their listings, including selecting their desired category. WEI and WE are not responsible for omissions, misprints or proofing errors.

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**Active TeleSource**
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Milwaukie, OR 97222
866-904-8483
sales@activetelesource.com
activetelesource.com
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Does your call center staffing capacity take a hit with FMLA, vacations, training, system upgrades and hiring cycles? Utilities are recognizing the benefit of engaging an industry-focused customer service partner that flattens out employee shrinkage to meet customer experience expectations. Active TeleSource is the vendor-partner of award-winning utilities seeking a flexible solution for overflow management that supports business continuity and mitigates employee staffing risks in your organization.

**Bonfire Training**
11350 N Meridian Street
Carmel, IN 46032
800-888-4893
kdalton@bonfiretraining.com
bonfiretraining.com

Customized Customer Service, Communication Skills, and Leadership and Development Training. Whether you are looking to enhance the customer experience, spark culture change or develop leaders, Bonfire’s 30+ years of utility experience can help you reach those training goals. Topics include: Customer Service Essentials, Leadership Coaching, Emotional Intelligence, Situational Leadership II, DISC and MORE. If you are ready to LIGHT THE WAY and take your team to the next level of service excellence, contact Bonfire.

**Henkels & McCoy, Inc.**
2840 Ficus Street
Pomona, CA 91766
909-517-3011
marketing@henkels.com
henkels.com
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Henkels & McCoy has served the evolving infrastructure needs of the communications industry from source to end user since 1923. Working with carriers, utilities, enterprises and all levels of government, Henkels & McCoy delivers a full range of services for the planning, design, construction, and installation of wireline and wireless communications networks. Our experience and ability to scale allow us to undertake projects of all sizes and complexity, delivering solutions that incorporate safety, quality, on-time performance, and effective program and cost management.

**KUBRA**
5050 Tomken Road
Mississauga ON L4W 5B1
905-624-2220
sales@kubra.com
kubra.com

KUBRA provides customer experience management solutions to some of the largest utility and government entities across North America. Our solutions include omni-channel communications, preference management, secure payments, interactive mapping, artificial intelligence and document composition. With more than one billion customer experiences annually, KUBRA services reach over 40% of U.S. households. KUBRA is an operating subsidiary of the Hearst Corporation. Visit http://www.kubra.com for more information.

**ELECTRIC T&D PRODUCTS + SERVICES**

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877-636-0430
info@chargeepc.com
chargeepc.com
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We solve complex utility problems utilizing an EPC service model. Through a full suite of progressive solutions for natural gas and electrical distribution, as well as a robust in-house directional drilling capability, we are uniquely positioned to anticipate utility provider needs and deliver safety and quality. Our family of brands include Accu-Bore Directional, Veteran Power Infrastructure and Veteran Pipeline Construction, each featuring highly trained teams with the experience to get the job done right.
With over 100 years of experience in inspection and remediation of T&D structures, Exo offers industry-leading asset management and field services for Utilities. Coupled with our unmatched engineering expertise, our time-tested capabilities ensure that we’ll deliver the best possible solution, every time. Whether it’s an in-facility inspection during manufacturing, NDT inspections for corrosion and welds on in-service towers, or field repair for coatings, welds and other structural issues, Exo has you covered.

Greenlee Utility offers superior tools for the Utility customer. The company’s wide range of tools represent an industry standard in reliability and ergonomics. Greenlee Utility is driving efficiency through innovation and combining direct customer feedback with state-of-the-art technology to deliver world-class products.

HD Electric has designed and manufactured products centered around the electric utility customer, and their need to manage and deliver electric power in a safe and efficient manner. From safety products for line crews, to products for controlling smart grid applications, HD Electric has the innovative solution for the utility market.

INTREN is an innovative utility solutions provider, building and maintaining the infrastructure of the energy industry. As an industry leader, INTREN is proud to serve many of the nation’s foremost utility companies, private contractors and developers, municipalities and cooperatives.

JNR’s team has extensive backgrounds in research, invoicing and recovery of monies owed for damage related events. We understand the role we play when partnering with our clients and we make sure every claim is handled with finesse and results.

Laminated Wood Systems offers E-LAM® laminated wood T&D structures for use in unglued angle, tangent and deadend applications, the PhaseRaiser® structure lifting system, PoleEnforcer® pole reinforcing system, AVR vault reinforcement system, and the PRS Pole Reclassification System®.

Michels Corporation 817 W Main Street Brownsville, WI 53006 920-583-3132 info@michels.us michels.us WEI GOLD MEMBER
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Michels partners with its energy, utility and transportation customers to deliver construction, engineering and procurement services. As one of the largest, most diversified utility contractors in North America, Michels keeps pace with the evolving demands of gas, oil and electrical industries. Michels is among the worldwide leaders in Horizontal Directional Drilling and other safe, accurate and reliable construction techniques. Experience includes transmission and distribution pipeline construction, facility construction, and power transmission, distribution and station construction.

Nextgen Technologies Ltd.
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North Vancouver, BC V7K1W9
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chris@nextgen-tech.ca
nextgen-tech.ca
WEI GOLD MEMBER

Powering infrastructure from design to build. Nextgen Technologies Ltd. is a leader in electric utility expertise, specializing in protection and control (P&C) services. Our staff has extensive experience in the installation, design, testing, commissioning, maintenance and repair of P&C systems ranging from low-voltage DC to 500kV AC. We also provide engineering and design services, equipment testing and commissioning, electrical construction, safety watch in energized stations, site safety coordination, and technical training.

Osmose

Osmose provides inspection, life extension and rehabilitation services designed to build resiliency into T&D infrastructure. Osmose also provides corrosion mitigation and engineered repairs for steel structures, structural load analysis, and a variety of turnkey infrastructure enhancement and upgrade solutions. As an industry leader for over 80 years, Osmose leverages decades of inspection data by using analytics to help customers understand their asset health and optimize their approach to structure maintenance.

Reliaguard Inc.
27151 Burbank Street
Foothill Ranch, CA 92610
949-305-3311
phodder@cantega.com
reliaguard.com

Reliaguard® is a subsidiary of Cantega Technologies Inc., and is dedicated to the design and manufacture of superior wildlife mitigation guards for the prevention of wildlife-caused power outages.

Sherman + Reilly, Inc.
400 West 33rd Street
Chattanooga, TN 37410
800-251-7780
marketing@s-r.teatron.com
sherman-reilly.com

For more than 90 years, Chattanooga-based Sherman + Reilly has been a leading manufacturer of tools and equipment for underground and aerial transmission and distribution of electrical power and communications systems. Sherman + Reilly’s broad product offering includes a complete line of industry-leading bundle blocks, pullers, tensioners, reel trailers and battery tools designed for safety and efficiency.

Sherman + Reilly

TE Connectivity is a $12 billion global technology leader. Our energy solutions are essential in today’s increasingly connected world. We collaborate with engineers to transform their concepts into creations—redefining what’s possible using intelligent, efficient and high-performing TE products and solutions proven in harsh environments. We believe EVERY CONNECTION COUNTS.

Valmont Utility
28800 Ida Street
Valley, NE 68064
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UtilityRFQ@valmont.com
valmontutility.com

Valmont Utility is the world market leader in transmission, distribution and substation structures. For years, it has offered a breadth of knowledge, engineering and custom solutions that no other company can offer. Through sustainable partnerships and a large manufacturing footprint, Valmont Utility delivers on time, every time.

T&D PowerSkills, LLC
3504 Parliament Court
Alexandria, LA 71303
985-290-3554
ryan@tdpowerskills.com
tdpowerskills.com

T&D PowerSkills is a 78-title video and workbook linenework training program geared to instruct electric utility lineneworkers with up-to-date, safety-related work practices and technical skills.

TE Connectivity
8000 Purfoy Road
Fuquay-Varina, NC 27526
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naenergy@te.com
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We believe EVERY CONNECTION COUNTS.

TE Connectivity

OSI

Open Systems International is headquartered in Minneapolis, Minnesota and provides open, state-of-the-art and high-performance automation solutions to utilities worldwide. OSI’s solutions empower its users to meet their operational challenges, day in and day out, with unsurpassed reliability and a minimal cost of technology ownership and maintenance.
Frontier Energy is a new, for-profit company with a long history. Five companies came together to leverage strengths, relationships and data to help reduce energy use, increase alternative transportation and bring new ideas to life. We are fuel agnostic and work on projects involving electricity, hydrogen, biogas, and conventional fuels. We believe in a diverse energy future that includes conservation, efficiency and new technologies.

Black & Veatch
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bv.com
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Black & Veatch is an employee-owned, global leader in building critical human infrastructure in Energy, Water, Telecommunications and Government Services. Since 1915, we have helped our clients improve the lives of people in over 100 countries through consulting, engineering, construction, operations and program management. Follow us on www.bv.com and on social media.

Burns & McDonnell
9400 Ward Parkway
Kansas City, MO 64114
816-822-3358
mbehler@burnsmcd.com
burnsmcd.com
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Burns & McDonnell has deep historical roots in the power delivery industry. As a 100-percent, employee-owned firm, Burns & McDonnell believes in making its clients successful. We deliver innovative design solutions, quality projects and constructed value to electric and gas utilities, industries and a range of power providers throughout North America and abroad. With electric and gas T&D professionals located in more than a dozen offices, Burns & McDonnell provides design/build EPC, program management, SCADA and telecommunications engineering, studies, planning, routing, permitting, physical and cyber-security, and much more.

Centuri Construction Group
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jconnell@NextCenturi.com
nextcenturi.com
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Centuri Construction Group, Inc. is a comprehensive construction services enterprise dedicated to meeting the growing demands of North American utility, energy and industrial markets. Built on over 50 years of experience, Centuri companies have the reach and resources throughout the U.S. and Canada to meet the needs of our customers and the communities they serve. Centuri is comprised of NPL Construction Co., NPL Canada, W.S. Nicholls, Canyon Pipeline, Neuco, NBC Traffic Control, and National Powerline.

Charge
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We solve complex utility problems utilizing an EPC service model. Through a full suite of progressive solutions for natural gas and electrical distribution, as well as a robust in-house directional drilling capability, we are uniquely positioned to anticipate utility provider needs and deliver safety and quality. Our family of brands include Accu-Bore Directional, Veteran Power Infrastructure and Veteran Pipeline Construction, each featuring highly trained teams with the experience to get the job done right.

Commonwealth Associates, Inc.
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Commonwealth

Commonwealth is a 2017 Top 10 Design Firm shaping a secure energy future for utilities, IPPs, government, industry, and some of the world’s most prestigious academic, healthcare and research facilities.

Copperhead Industries
9530 Fallon Avenue NE
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d.lee@copperheadwire.com
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The world leader in providing The Complete Tracer Wire System that includes the right tracer used in all PE pipeline construction applications for open cut, plowing, HDD and pipe splitting/bursting—all made in the USA. Additional critical components are the SnakePit and Cobra tracer wire access boxes, SnakeSkin protective access point, SnakeBite locking connectors, grounding anodes and the ViperMag value-priced and versatile locator, all ensuring efficient and accurate locates.

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Henkels & McCoy is a leading utility construction firm providing construction and maintenance services to the electric transmission and distribution infrastructure markets throughout North America. Founded in 1923, Henkels & McCoy adapts 90+ years of experience to the dynamic and evolving infrastructure needs of today. We have been recognized with an E. I. DuPont Safety Excellence Award and are a founding member of the ET&D Partnership, a collaborative industry partnership working to reduce fatalities, injuries, and illnesses in the electric line construction industry.

JNR Adjustment Company Inc.
3300 Fernbrook Lane N, Ste. 225
Plymouth, MN 55447
800-279-2567
MarkSeaton@JNRCollects.com
JNRCollects.com

The primary focus of every outage is to restore services quickly, protect public safety and mitigate the costs associated with the damage. Our clients manage the restoration and safety elements while JNR Adjustment Company (JNR) takes the lead managing the investigation and recovery of the monies spent on the damage event.

JNR’s team has extensive backgrounds in research, invoicing and recovery of monies owed for damage related events. We understand the role we play when partnering with our clients and we make sure every claim is handled with finesse and results.

Mears Group Inc.
4500 N Mission Road
Rosebush, MI 48878
847-922-8497
bill.marshall@mears.net
mears.net

Mears is a respected and qualified provider of corrosion engineering, construction and integrity services to the Oil, Gas and Energy industries. We have over 125 NACE certified engineers, technicians, and a skilled workforce to address any needs in corrosion control and integrity solutions. Mears provides NDT (including phase array and Shear Wave) services for pipeline and pressure vessel inspections. Our services include Direct Assessment, ILI/DA digs, AC Mitigation, cathodic protection testing, design, and installation, pipeline recoating and rehabilitation.

Potelco, Inc.
14103 Stewart Road
Sumner, WA 98390
253-863-0484
potelcoinfo7300@potelco.net
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For over 50 years, our team at Potelco has provided engineering and design, along with construction and maintenance services to our customers. Our services include transmission, distribution, substations, alternative energy systems, fiber optics, lighting and civil construction.

At Potelco, we provide more than traditional services. We constantly create new and innovative solutions for our clients. Our Potelco team takes pride in developing services that work for you. We do it safe and right.

Rokstad Power
80 Golden Drive
Coquitlam, BC V3K 6T1
604-553-1810
marketing@rokstadpower.com
rokstadpower.com
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Rokstad Power provides a full suite of power line construction and maintenance services, with operations across Canada and the U.S. An unwavering focus on safety and quality programs ensures all projects are completed to the highest standard, while maintaining cost-effective and innovative execution plans tailored to every customer’s unique needs.

Whether overhead or underground in some of the harshest terrain and weather conditions imaginable, Rokstad Power is uniquely positioned to deliver excellence.

Sunrise Engineering, Inc.
25 East 500 North
Fillmore, UT 84636
435-743-6151
dfox@sunrise-eng.com
sunrise-eng.com

Sunrise provides engineering/design services for all aspects of natural gas distribution and transmission systems. We also provide Operator
Qualifications, Plastic and Steel Pipe Joining Qualifications along with associated Training.

**Wilson Construction Company**
1190 N.W. Third Avenue
Canby, OR 97013
800-729-1909
info@wilsonconst.com
wilsonconst.com
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For 65 years, Wilson has provided powerful construction solutions, helping utilities to build a brighter future. Priding our work on our people, equipment and diverse industry experience, we have proven our value through quality construction, safe work habits and personalized service.

Our capabilities include overhead and underground transmission, distribution and substation construction, supported by our environmental compliance division and veteran helicopter fleet.

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**Copperleaf**
2920 Virtual Way, Suite 140
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info@copperleaf.com
copperleaf.com
WEI PLATINUM MEMBER

Copperleaf provides decision analytics to companies managing critical infrastructure. Our enterprise software solutions leverage operational, financial, and asset data to help clients make investment decisions that deliver the highest business value. Copperleaf is a member of The Institute of Asset Management (IAM) and actively participates in shaping the future of asset management standards, including ISO 55000. We are committed to building a better world, one decision at a time.

**Landis+Gyr**
30000 Mill Creek Avenue, Suite 100
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landisgyr.com
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Landis+Gyr is the leading global provider of integrated energy management solutions for the utility sector. Offering one of the broadest portfolios of products and services to address complex industry challenges, the company delivers comprehensive solutions for the foundation of a smarter grid—including smart metering, distribution network sensing and automation tools, load control and analytics. Landis+Gyr operates in over 30 countries across five continents. With sales of approximately USD $1.7 billion, the company employs 6,000 people with the sole mission of helping the world manage energy better. More information is available at www.landisgyr.com.

**NJUNS, Inc.**
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818-485-2765, ext. 2
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The National Joint Utilities Notification System is a web-based, software program enabling our users to improve coordination of joint ventures such as pole transfers and new attachment permitting.

**PowerAdvocate**
179 Lincoln Street
Boston, MA 02111
857-453-5700
marketing@poweradvocate.com
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Providing enterprises across the energy industry with over $3 trillion Energy FactBase data, technology and consulting solutions to achieve cost reductions and vastly increase efficiency and productivity.
Varaset
7710 NE Greenwood Dr., Suite 210
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info@varasset.com
varasset.com

Varaset is a versatile, affordable work and asset management software platform designed for utilities. Varaset features a graphical workflow designer, automated notifications, configurable dashboards, fully integrated Esri mapping and a variety of ways to access your data.

Want an alternative to overpriced, inflexible work management software? Want to change your own workflows, without redeploying the software? Contact us for a demonstration. We’ll show you how other utilities have used Varaset to solve their problems.

Booz Allen Hamilton
50 California Street, Suite 1500
San Francisco, CA 94111
415-705-9528
lobdell_craig@bah.com
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Booz Allen Hamilton
At Booz Allen Hamilton, we have been listening to our clients for more than 100 years, standing alongside them to solve their toughest challenges. We bring more than processes and methodology; we focus on understanding, reimagining, and implementing to help companies to perform better and faster, with the future in mind. Our teams include industry-leading experts with insights and experience in cyber, analytics, business process re-engineering, cloud technology, data management, strategic innovation and more.

KPMG
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KPMG
Power and utilities is one of KPMG’s priority industries, and we have the knowledge and experience to anticipate important developments and discuss the implications with authority with industry leaders. Our business model enables industry experts to work side by side with business leaders to develop forward-thinking strategies using highly specialized teams tailored to the specific business needs of clients.

Our annual KPMG Global Power and Utilities Energy Conferences provide forums for industry leaders to share industry perspectives.

JNR Adjustment Company Inc.
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Stanley Consultants
Stanley Consultants plan, design, and manage power generation and delivery projects. We specialize in new construction, emissions-control, facility expansions and upgrades, life extensions and decommissioning. As industry leaders in power generation and delivery, our experience allows our clients best options for clean, efficient generation and delivery. We have experience working as Owner’s Engineer and design role for various contracting methods including, Design Bid Build, CMAR, and EPC. Call us to talk about your project.

Terracon Consultants, Inc.
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terracon.com

Terracon
Terracon is a 100-percent, employee-owned consulting engineering firm that has provided quality engineering services to clients since 1965. From its roots in geotechnical engineering, Terracon has evolved into a successful multidiscipline firm specializing in environmental, facilities, geotechnical and materials services for private and public-sector clients. Terracon currently provides services in all 50 states with more than 4,000 employees and ranks 24th on Engineering News-Record’s list of the Top 500 Design Firms.

Terracon Consultants, Inc.
**NATURAL GAS T&D PRODUCTS + SERVICES**

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**Dura-Line**  
1400 Parkside Drive, Suite 300  
Knoxville, TN 37394  
800-847-7661  
glenn.botsford@duraline.com  
duraline.com

Dura-Line is a leading international manufacturer of energy and communication infrastructure products including natural gas distribution pipe, conduit, cable-in-conduit and accessories. At Dura-Line, we provide the “mission critical” elements of networks and infrastructure. We take that responsibility very seriously. Our experienced sales team and technical support staff, our commitment to product quality and availability, and our ongoing product innovation—coupled with our unmatched industry experience—give us the ability to support your specific installation needs wherever you need us.

**Enduro Pipeline Services, Inc.**  
5002 S 45th West Avenue  
Tulsa, OK 74107  
918-200-5607  
bilb@enduropls.com  
enduropls.com

Enduro provides “Safety First” intrinsically linked In-Line Inspection Services combined with the design, manufacture and supply of Cost Effective Piggling Products; focused on exceeding pipeline operator operational and integrity excellence requirements. Additional In-Line Inspection Services include Caliper Surveys offered to pipeline construction companies during new pipeline infrastructure installations.

**EN Engineering**  
28100 Torch Parkway, Suite 400  
Warrenville, IL 60555  
630-353-4000  
info@enengineering.com  
enengineering.com

EN Engineering provides comprehensive engineering and consulting services to gas and electric utilities, gas pipelines and industrial customers. Our team of over 1,000 professionals provides an unparalleled spectrum of services with expertise in the energy industry. Our nationwide offices provide services focusing on natural gas infrastructure, electrical power distribution, automation integration, corrosion protection, pipeline integrity services and process safety management. Our clients can be assured our team will provide excellence from start to finish.

**Energy Worldnet, Inc.**  
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855-396-5267  
info@energyworldnet.com  
energyworldnet.com

You deserve the best. We love to help. We are a customer solutions company that delivers expertise, guidance and customer service that is unmatched in any industry. We offer the latest OQ and OSHA compliance technologies and consultative services to help you accomplish your mission. How can EWN help you?

**GROEBNER**  
21801 Industrial Boulevard  
Rogers, MN 55374  
800-638-8322  
info@groebner.com  
groebner.com

GROEBNER is a strategic sourcing partner serving natural gas utilities and their contractors. We specialize in selling, stocking and advising on natural gas distribution products from the pipeline to the meter.

**Heath Consultants Incorporated**  
9030 Monroe Road  
Houston, TX 77061  
800-432-8487  
info@heathus.com  
heathus.com

Your Safety...Our Commitment

Since 1933, Heath Consultants Incorporated has been the leading service provider, manufacturer and distributor for a wide range of gas detection, pipe and cable locating, and odorant analysis equipment—including the Detecto-Pak Infrared (DP-IR®), Remote Methane Leak Detector (RMLD®) and our newest offering for advanced mobile leak detection: the MobileGuard. Heath’s products and services are designed to meet the midstream, upstream and downstream markets. Our services include walking and mobile leak surveys, gas leak pinpointing, odor complaint response, corrosion services, greenhouse gas emissions programs, underground utility mark-outs/locating, meter reading, meter change-out/AMR/AMI and a number of support services.

**Henkels & McCoy, Inc.**  
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Hubbell Gas Connectors & Accessories (HGCA) supplies a full line of specialty products, offering turnkey solutions for main-to-meter connections. No other single manufacturer can offer the variety of fittings that HGCA provides. Whether you require our Continental Industries Con-Stab ID Seal®, fittings and Eliminators, Lyall Lycorf® Mechanical fittings, Risers and PE Ball Valves, GasBreaker EFV’s, or Advance Engineering’s meter sets and manifolds, we provide our customers with reliable, cost-effective solutions to their “main to meter” service line installation, repair or renewal projects.

Itron
2111 North Molter Road
Liberty Lake, WA 99019
1-800-635-5461
www.itron.com
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Itron is a world-leading technology and services company dedicated to the resourceful use of energy and water. We provide solutions that measure, manage and analyze energy and water. Our portfolio includes electricity, gas, water and thermal energy measurement devices and control technology; communications systems; software and managed and consulting services. With thousands of employees supporting nearly 8,000 customers in more than 100 countries, Itron applies knowledge and technology to better manage energy and water resources.

Michels Corporation
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michels.us
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Michels partners with its energy, utility and transportation customers to deliver construction, engineering and procurement services. As one of the largest, most-diversified utility contractors in North America, Michels keeps pace with the evolving demands of gas, oil and electrical industries. Michels is among the worldwide leaders in Horizontal Directional Drilling and other safe, accurate and reliable construction techniques. Experience includes transmission and distribution pipeline construction, facility construction, and power transmission, distribution and station construction.

Performance Pipe
5085 W Park Boulevard, Suite 500
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performancepipe.com

Performance Pipe, a division of Chevron Phillips Chemical Company LP, has more than 50 years of polyethylene pipe and fittings manufacturing experience, and seven manufacturing facilities located across the U.S.

SENSIT Technologies
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info@gasleaksensors.com
gasleaksensors.com

SENSIT Technologies offers a complete line of gas leak detection instruments, combustible gas indicators and toxic gas monitors. Our product line also includes vehicle-mounted methane detectors and gas pipeline locators. SENSIT is committed to providing innovative detection solutions that help protect life and property from hazardous gas leaks. Whether you need a confined space monitor or an instrument to quickly find the source of combustible gas leaks, SENSIT Technologies has the right product for you.
to the natural gas, petroleum and petrochemical industries. Our pipeline integrity programs provide high-level assessments of both gas and liquid pipelines through ILI Verifications, Direct Examinations, SCC (Stress Corrosion Cracking) mitigation utilizing PAUT (Phased Array) sizing and 3-D Mapping, Internal corrosion mapping, ERW Long Seam evaluation with fully encoded PAUT technology, Short-Range Guided Wave assessments of casings, piping supports, and air-to-soil interfaces.

**JNR Adjustment Company Inc.**  
3300 Fernbrook Lane N, Ste. 225  
Plymouth, MN 55447  
800-279-2567  
MarkSeaton@JNRCollects.com  
JNRCollects.com

The primary focus of every outage is to restore services quickly, protect public safety and mitigate the costs associated with the damage. Our clients manage the restoration and safety elements while JNR Adjustment Company (JNR) takes the lead managing the investigation and recovery of the monies spent on the damage event. JNR’s team has extensive backgrounds in research, invoicing and recovery of monies owed for damage related events. We understand the role we play when partnering with our clients and we make sure every claim is handled with finesse and results.

**Knopp, Inc.**  
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Knopp offers high-accuracy voltage and current transformer test equipment for field and shop testing, as well as handheld electrical instruments to solve many electric utility needs.

**Lakeland Industries**  
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Lakeland Industries is the world’s largest manufacturer of protective clothing. Lakeland’s products range from Disposable and Chemical Protective Clothing, to a complete line of Flame Resistant /ARC-Rated products including, Reflective Vests, Rainwear and Clothing.

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PRECO Electronics designs, engineers, and manufactures heavy-duty collision mitigation technology to help protect operators, and the people and objects around them. Our award-winning systems provide on-road and off-road fleets with all-around protection by actively engaging the equipment operator to mitigate and reduce collisions, while increasing productivity. PRECO’s PreView Radar systems provide blind-spot coverage for backing, forward-facing, and side turn assist applications.

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Sharper Shape is the leading, automated, unmanned aerial utility inspection company. With proprietary software and hardware tools, we radically enhance electric utility inspection and vegetation management programs.

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TESCO engineers solutions for electric and gas meter departments including test equipment, meter farms, switches, consumables and a full range of operational and AMI support for today’s changing market.

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Knapheide is a family-owned company that is the leading provider of work-ready vehicle solutions and services in North America. In fact, more work vehicles on the road today have the Knapheide name on them than any other manufacturer. Our products and services are meant for people who never settle for second best and need their vehicles to work as hard as they do.

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Utility Executive Course
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The Utility Executive Course (UEC) has earned a worldwide reputation as the premier industry-driven executive education program designed specifically for utility leaders. Led by a nationwide industry advisory committee of experts, UEC provides executives with a comprehensive analysis of the industry’s top challenges and opportunities, as well as training to enhance leadership abilities.

The UEC Summit is an executive forum designed specifically for utility leaders to provide up-to-the minute information on critical issues shaping the future. A select group of C-suite panelists and key stakeholders engage attendees in dynamic discussion and debate about the technology-driven, sustainability-focused future.

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<td>ABB Inc.</td>
<td>Greensboro, NC</td>
<td>abb.com</td>
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<td>Accenture Inc.</td>
<td>Vancouver, BC</td>
<td>accenture.com</td>
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<td>Accu-Bore</td>
<td>Benicia, CA</td>
<td>accu-bore.com</td>
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<td>Aclara</td>
<td>Hazelwood, MS</td>
<td>aclara.com</td>
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<td>aldensys.com</td>
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<td>Langley, BC</td>
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<td>altec.com</td>
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<td>Altion</td>
<td>Lacey, WA</td>
<td>altion.com</td>
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<td>Memphis, TN</td>
<td>alumaform.com</td>
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<td>Sheridan, AR</td>
<td>anthonyhardwood.com</td>
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<td>ARCOS LLC</td>
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Chartwell, Inc.
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janacorp.com

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<td>Nexant</td>
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<td>Novinium, Inc.</td>
<td>Auburn, WA</td>
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<td>Portland, OR</td>
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<td>Reserve Equipment, Inc.</td>
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<td>reserveequipment.com</td>
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RG Technilab
Brossard, QC
rgtechnilab.com

RKI Instruments, Inc.
rkinistruments.com

S&C Electric Company
Lake Oswego, OR
sandc.com

SAP
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Kilgore, TX
ssimaxim.com

Stantec Consulting Services, Inc.
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stantec.com

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Tualatin, OR
smlllc.com

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tubis.us

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